

BUSINESS WITH PEOPLE

Extended DISC® Team Analysis

From CEOs to front line employees, *Extended DISC® Team Analysis* is everyone's favorite. It is a powerful tool that has many applications and yet is so easy to use and understand.

Team Analysis provides a clear, easy-to-use framework to understand complex issues quickly, to solve problems and to improve performance. It also presents a safe environment to discuss challenging topics productively. *Team Analysis* provides the big picture that enables decisions to be made with confidence.

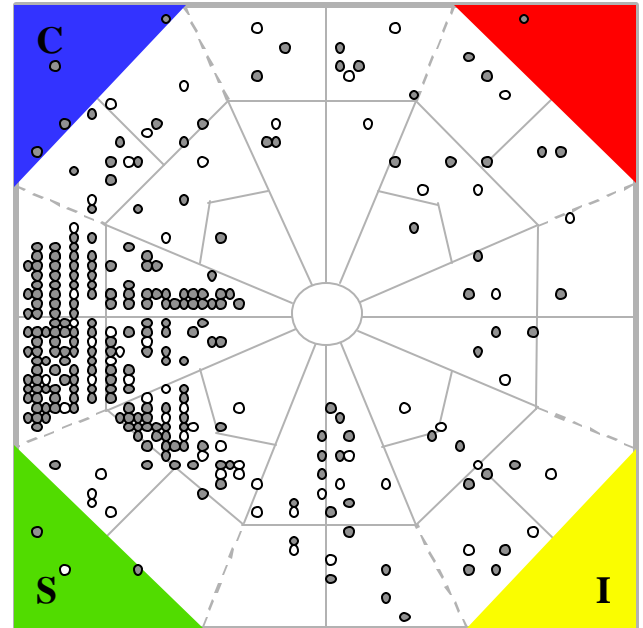


What is Extended DISC Team Analysis?

Extended DISC® Team Analysis is a tool that can combine all of the individual assessment results into one report. It shows the team dynamics, the strengths and development areas of the team, and illustrates how the team members are adjusting their behaviors in the existing work environment.

While team applications are the most popular uses of the tool, *Team Analysis* is capable of assessing an unlimited number of individuals. As a result, it enables our clients to perform various, more complicated analyses very cost

effectively. Some of these applications include identification of the effective behaviors (leadership, management, sales and customers service), succession planning and strategic decision making.



“Extended DISC® is the easiest to learn, the most user-friendly, the most versatile, and enjoys wider applications for doing personal analysis, team analysis, and organizational analysis.”

*Jack L. Knight
President/CEO
University Associates, Inc.*

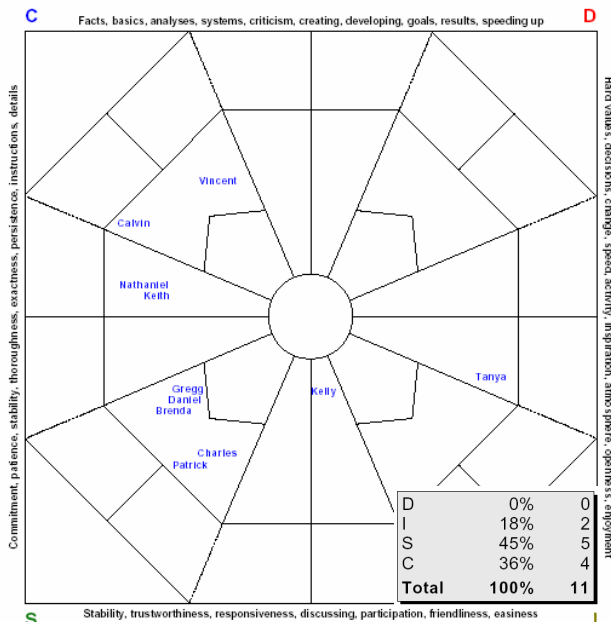
How does the process work?

Extended DISC® Team Analysis is extremely easy to use. Once the participating individuals have completed the 10 minute *Extended DISC® Personal Analysis* questionnaire, you simply select the members from the database. That's it! No additional questionnaires to complete. The process takes just seconds.

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The reports are customizable – just click and choose the information that you need. If you want additional information later, you can access the information anytime. Options include:

- **Maps to identify team makeup**
- **Maps to identify style adjustments**
- **Team Scorecard**
- **Team Roles**



“Huge success!”

Steve Alford
President
Alford Media Services

How are organizations using Team Analysis?

Some of the most common applications for *Team Analysis* are:

- Team development
- Strategic decision making
- Identification of the effective behaviors
- Leadership development
- Organization development
- Succession Planning
- Turnover reduction
- Conflict resolution
- Understanding complex issues

One System – Multiple Solutions:

Team Analysis integrates with other Extended DISC tools. As a result, the users can also create:

- Individual Analysis
- Work Pair Analysis
- 360° Feedback
- Job Analysis

Users do not have to learn new models, terminology and concepts to have access to a wide range of powerful applications. Imagine the savings in time and frustration.



How can I learn more?

Contact us today. We can answer your questions and let you even give the *Team Analysis* a try. We are confident that you will like what you see.

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